

Call for Papers

Submission Deadline: January 15, 2016



2016 Global Marketing Conference at Hong Kong 21st-24th July, 2016

Venue: Hong Kong

Hosts

American Marketing Association
European Marketing Academy
Australian & New Zealand Marketing Academy
Japan Society of Marketing and Distribution
International Textile and Apparel Association
Korean Scholars of Marketing Science
Lingnan University

Organizer

Global Alliance of Marketing & Management Associations

Partners

China Marketing Association (China)
AEMARK (Spain)
Greek Marketing Academy (Greece)

Aalto University Executive Education (Finland)
Aalto University School of Business (Finland)

Harbin Institute of Technology (China)

Center for Sustainable Culture & Service, Yonsei University (Republic of Korea)
Neuromarketing Science & Business Association

Sponsors

National Research Foundation of Korea (Republic of Korea) Korea Economy and Management Development Institute (Republic of Korea)

CONFERENCE CO-CHAIRS

Roland T. Rust, Professor, Department of Marketing, Robert H. Smith School of Business, 3451 Van Munching Hall, University of Maryland, College Park, MD 20742-1815, USA, rrust@rhsmith.umd.edu, Tel: +1-301-405-4300, Fax: +1-301-405-0146.

Gerrit van Bruggen, Professor, Rotterdam School of Management, Erasmus University, Burgemeester Oudlaan 50, T Building, Room 10-01, 3062 PA Rotterdam, The Netherlands, email: gbruggen@rsm.nl, Tel: +31 (0)10 4082258.

Sharyn Rundle-Thiele, Professor, Department of Marketing, Griffith Business School, Nathan Campus, Griffith University, 170 Kessels Road QLD 4111, Australia, <u>s.rundle-thiele@griffith.edu.au</u>, Tel: +61 (07) 373 56446, Fax: +61 (07) 373 57126.

Toshihiko Miura, Professor, Faculty of Commerce, Chuo University, 742-1 Higashinakano, Hachiojishi, Tokyo, Japan, tmiura@tamacc.chuo-u.ac.jp, Tel: +81-42-674-3615, Fax: +81-42-674-3651.

Jaihak Chung, Professor, Business School, Sogang University, Matheo Hall 503, Shin Soo Dong, Mapo Gu, Republic of Korea, <u>jaihak@sogang.ac.kr</u>, Tel: +82-2-705-8859, Fax: +82-2-705-8519.

Patrick Poon, Department of Marketing and International Business, Faculty of Business, Lingman University, Hong Kong, patpoon@LN.edu.hk, Tel: +852-2616-8235 Fax: +852-2467-3049.

CONFERENCE OBJECTIVES

Improvement of theory and practice continues to be a vital aspect of global marketing and management that affects consumers and businesses around the world. The theme of this year's conference is, "Bridging Asia and the World: Global Platform for Interface between Marketing and Management." This theme emphasizes the need for educators and business leaders to recognize, appreciate, and understand the significance of marketing and management in the dynamic global world including different cultures and cross-cultural business practices, as they affect both domestic and multinational marketing strategies. The 2016 Global Marketing Conference at Hong Kong offers outstanding opportunities for business leaders and academics to share their insights and learn from the research finding and experiences of others. The program chairs welcome participation from all cultures and parts of the world. We look forward to a stimulating and interactive conference. Proceedings of this conference will have an ISSN number (1976-8699).

Venue

Hong Kong is a place where "East meets West", reflecting the cultural mix between Chinese roots and British influence. Hong Kong enjoys the greatest concentrations of corporate headquarters in the Asia-Pacific region and is known as one of the four Asian tigers for its high growth rates and rapid development. Hong Kong is one of the world's leading international financial centers with low taxation and free trade. Hong Kong dollar is the eighth most traded currency in the world. The Hong Kong Stock Exchange is the seventh largest in the world in terms of market capitalization and one of the largest centers of IPOs in the world. Per capita GDP of Hong Kong (US\$ 54,722) is ranked tenth in the world by IMF in 2014. Hong Kong is ranked fourth in terms of the highest percentage of millionaire households with 8.5 percent of all households owning at least one million in US\$. Hong Kong played a core role in creating a martial arts movie genre with famous entertainers such as Bruce Lee, Jackie Chan, Jet Li and director John Woo. Stylish shopping malls in Hong Kong Island, bars in SoHo, one million dollar night scene from the Victoria Peak and back allies of Tsim Sha Tsui in Kowloon peninsula are the musts in your visit to Hong Kong.

Please contact proper symposium chairs or track chairs listed below to submit a paper or special session proposal or to participate this conference.

1. JOINT SYMPOSIA

2016 EMAC-GAMMA JOINT SYMPOSIUM

European Marketing Academy and Global Alliance of Marketing & Management Associations jointly hold 'the 2016 EMAC- GAMMA Joint Symposium' on '**Marketing as a factor of success in global business**' in '2016 GMC at Hong Kong.' Please submit your paper to **Symposium Chairs: Prof. Udo Wagner**, Faculty of Business, Economics and Statistics, University of Vienna, A-1210 Vienna, Brunner Strasse 72, Austria, <u>udo.wagner@univie.ac.at</u>, Tel: +43 (1) 4277-380 11, Fax: +43 (1) 4277-380 14. **Prof. Yung Kyun Choi,** Dept. of Advertising & P.R., Dongguk University, 26, Pil-dong 3-ga, Jung-gu, Seoul, 100-715, Republic of Korea, <u>choiyung@dongguk.edu</u>, Tel: +82-2-2260-3817, Fax: +82-2-2260-3766.

2016 ANZMAC-GAMMA JOINT SYMPOSIUM

The Australian & New Zealand Marketing Academy (ANZMAC) and Global Alliance of Marketing & Management Associations (GAMMA) will jointly hold the 2016 ANZMAC-GAMMA Joint Symposium on 'Celebrating the Magic of Marketing' in 2016 GMC at Hong Kong. Please submit your paper to the Symposium Co-Chairs: Prof. Ian Phau, School of Marketing, Curtin Business School, GPO Box U1987, Perth WA, Australia 6845, ian.phau@cbs.curtin.edu.au, Tel: +61-8-9266-4014, Fax: +61-8-9266-3937. Prof. Tony Garrett, Korea University Business School, #616 LG-POSCO Building, Anam-Dong, Seongbuk-Gu, Seoul 136-701, Republic of Korea, tgarrett@korea.ac.kr, Tel: +82-2-3290-2833.

2016 JSMD-GAMMA JOINT SYMPOSIUM

Japan Society of Marketing and Distribution and Global Alliance of Marketing & Management Associations jointly hold 'the 2016 JSMD-GAMMA Joint Symposium' on 'Retail Innovation' in 'the 2016 Global Marketing Conference at Hong Kong.' Please submit your paper to Symposium Chairs: Associate Professor Changju Kim, Faculty of Business Administration, Ritsumeikan University, 2-150, Iwakura, Ibaraki, Osaka, 560-8570, Japan, cjkim777@fc.ritsumei.ac.jp, Tel: +81-72-665-2382. Prof. Jae Wook Kim, Korea University Business School, Anamdong, Sungbook, Seoul, Republic of Korea, jaewook@korea.ac.kr, Tel: +82-2-3290-1941, Fax: +82-2-921-9152. Prof. Jiho Choi (Chonnam National University), 77 Yongbong-ro, Buk-gu, Gwangju, 500-757, Republic of Korea, jihocool@chonnam.ac.kr, Tel: +82-62-530-1418.

2016 ITAA-GAMMA JOINT SYMPOSIUM

International Textile and Apparel Association and Global Alliance of Marketing & Management Associations are pleased to announce the "2016 ITAA-GAMMA Joint Symposium" on 'Behind the Glamor of Fashion' during "the 2016 Global Marketing Conference at Hong Kong". Please submit your paper to Symposium Co-Chairs: Prof. Kim K. P. Johnson, College of Design, Retail Merchandising Program, University of Minnesota, 240 McNeal Hall, 1985 Buford Ave, St. Paul, MN. 55108, kjohnson@umn.edu, Prof. MiYoung Lee, Inha University, mylee@inha.ac.kr.

2016 AALTO UNIVERSITY-GAMMA JOINT SYMPOSIUM

Aalto University School of Business and Global Alliance of Marketing & Management Associations jointly hold 'the 2016 Aalto University-GAMMA Joint Symposium on **'Luxury strategies in services and B2B'** in 'the 2016 GMC at Hong Kong'. Please submit your paper to **Symposium Co-Chairs: Prof. Pekka Mattila**, Aalto University School of Business, pekka.mattila@aalto.fi, Tel: +358-10-837-3711. **Prof. Tomas Falk**, Aalto University School of Business, tomas.falk@aalto.fi, Tel: +358-50-5968871.

2016 AEMARK-GAMMA JOINT SYMPOSIUM

AEMARK (**Spain**) and Global Alliance of Marketing & Management Associations jointly hold 'the 2016 AEMARK-GAMMA Joint Symposium' in 'the 2016 GMC at Hong Kong'. Please submit your paper to **Symposium Chair: Prof. Carlos Flavian**, University of Zaragoza, Spain. aemark.gmc@gmail.com, Tel: +34-976-762-719.

2016 HIT-GAMMA JOINT SYMPOSIUM

Harbin Institute of Technology and Global Alliance of Marketing & Management Associations jointly hold 'the 2016 HIT-GAMMA Joint Symposium' on 'Complex Data Analysis For Chinese Medicine Market Development and Brand Strategy' in 'the 2016 GMC at Hong Kong'. Please submit your paper to Symposium Chair: Prof. Guofeng Li, Dept. of Business Administration, School of Management, Harbin Institute of Technology, No. 92, West Da-Zhi Street, Harbin, Heilongjiang, P.R. China, 600726@sina.com, Tel: +86-451-8641-4042, Fax: +86-451-8641-4024.

2016 LU-GAMMA JOINT SYMPOSIUM

Lingnan University and GAMMA jointly hold '2016 LU-GAMMA Joint Symposium on 'Marketing Challenges: The Shift of Customer Demands' in 2016 GMC at Hong Kong. **Symposium Chair: Prof. Esther Li,** Department of Marketing and International Business, Lingnan University, 8 Castle Peak Road, Tuen Mun, HONG KONG. <u>estherli@Ln.edu.hk</u>, Tel: (+852) 26168232.

2016 GMA-GAMMA JOINT SYMPOSIUM

Greek Marketing Academy and GAMMA jointly hold '2016 GMA-GAMMA Joint Symposium on 'Marketing in a Period of Recession'. Please submit your paper to Symposium Chair: Prof. George J. Avlonitis, Athens University of Economics & Business, 47A Evelpidon & 33 Lefkados Str. 113 62 Athens, Greece. avlonitis@aueb.gr, Tel: +30 210 82 31 931.

2016 NMSBA-GAMMA JOINT SYMPOSIUM

Neuromarketing Science & Business Association and Global Alliance of Marketing & Management Associations jointly hold 'the 2016 NMSBA-GAMMA Joint Symposium' on '**Applied neuroscience - toward better understanding of consumers' emotions**' in 'the 2016 Global Marketing Conference at Hong Kong'. Please submit your paper to Symposium

Co-Chairs: Prof. Rafal Ohme, founder, NEUROHM, 9/2 Flory Street, 00-586 Warsaw, Poland, rafal@neurohm.com. **Prof. Eun-Ju Lee**, Business School, Sungkyunkwan University, Seoul, Republic of Korea. dr.euniu.lee@gmail.com, Tel: +82-2-760-0141, Fax: +82-2-760-0440.

2. SPONSORING JOURNALS

JOURNAL OF BUSINESS RESEARCH

Journal of Business Research (SSCI) will publish special issues on following subjects with top papers presented in proper tracks of this conference.

- 1. **GAMMA President's Choice Awards:** All of papers presented in the 2016 GMC at Hong Kong are eligible for review toward inclusion in the special issue of JBR. Best of the best papers presented in all of tracks in the 2016 GMC at Hong Kong will be qualified for this special issue. If you want your paper to be considered for possible publication in JBR, please inform your intention to the **GAMMA President Office** (ejko@yonsei.ac.kr). **Guest Editor: Prof. Eunju Ko** (GAMMA President), Dept. of Clothing and Textiles, College of Human Ecology, Yonsei University, 134 Sinchon-dong, Seodaemun-gu, Seoul, Republic of Korea, ejko@yonsei.ac.kr, Tel: +82-2-2123-3109, Fax: +82-2-312-8554.
- Transcultural Experiences within and beyond Home: Guest Co-Editors: Dr. Xiang (Robert) Li, School of Hotel, Restaurant, and Tourism Management, University of South Carolina, Columbia, SC 29208 USA, robertli@sc.edu, Tel: +1-803-777-2764, Fax: +1-803-777-1224. Dr. Scott Cohen, School of Hospitality and Tourism Management, University of Surrey, Guildford, GU2 7XH, UK, s.cohen@surrey.ac.uk, Tel: +44-1483-683985.
- 3. **Marketing Anthropology Research (MAR):** With best papers presented in 'Marketing Anthropology Research (MAR): Artifacts/Closet digs, Field Experiments, and Direct Observation of Marketing and/or Customer Interactions and Other behaviors' track of 2016 GMC at Hong Kong. **Guest Editor: Prof. Drew Martin,** University of Hawaii at Hilo, drmartin@hawaii.edu.
- 4. Building, Testing, and Comparing Theories based on Asymmetric versus Symmetric Tests: With best papers presented in all of tracks in 2016 GMC at Hong Kong. Editor-in-Chief: Prof. Arch G. Woodside, Boston College, arch.woodside@bc.edu.

INTERNATIONAL JOURNAL OF ADVERTISING

International Journal of Advertising (SSCI) will publish a special issue on 'Electronic Word of Mouth (e-WOM)' with best papers presented in 'electronic word of mouth (e-WOM)' track of this conference. Guest Editors: Prof. Juran Kim, Dept. of Business Administration, Jeonju University, Chonjamro 303, Jeonju, Republic of Korea, jrkim@jj.ac.kr, Tel: +82-63-220-2972, Fax: +82-63-220-2052. Prof. Shu-Chuan (Kelly) Chu, College of Communication, DePaul University, 14 E. Jackson Blvd., Chicago IL 60604, USA, schu7@depaul.edu, Tel: +1-312-362-7929.

JOURNAL OF ADVERTISING

Journal of Advertising (SSCI) will publish a special issue on **'Luxury Brand Management in Advertising' Guest Editor: Prof. Eunju Ko,** Dept. of Clothing and Textiles, College of Human Ecology, Yonsei University, 134 Sinchon-dong, Seodaemun-gu, Seoul, Republic of Korea, <u>ejko@yonsei.ac.kr</u>, Tel: +82-2-2123-3109, Fax: +82-2-312-8554.

JOURNAL OF PUBLIC POLICY & MARKETING

Journal of Public Policy & Marketing (SSCI) will publish a special issue on 'Global Perspectives in Public Policy and Marketing' Guest Editors: Prof. Kyung Hoon Kim, Changwon National University, 9 Sarimdong Changwon, Gyeongnam, Republic of Korea, stride@changwon.ac.kr, Tel: +82-55-213-3346, Fax: +82-55-263-9096. Prof. Steven W. Kopp, Sam M. Walton College of Business, University of Arkansas, 323 WCOB, Department of Marketing, Fayetteville, AR 72701 USA, skopp@uark.edu, Tel. +1-479-575-3228, Fax +1-479-575-8407.

JOURNAL OF GLOBAL SCHOLARS OF MARKETING SCIENCE

All papers presented in this conference are eligible for review toward inclusion in the special issues of JGSMS on following issues:

1. 'Marketing in Emerging Markets': All of papers presented in the 2016 GMC at Hong Kong are eligible for review toward inclusion in the special issue of JGSMS. Guest Editor: Prof. Olga Tretyak, Department of Strategic Marketing, School of Business Administration, Faculty of Business and Management, National Research University – Higher School of Economics, 105187, Moscow, Russia, Kirpichnaya str. 33/5 room 732. otretyak@hse.ru(o_tretyak@inbox.ru), Tel: +7495 621 13 97, Fax.+7 495 772 95 69, Prof. Vera

Rebiazina, Department of Strategic Marketing, School of Business Administration, Faculty of Business and Management, National Research University – Higher School of Economics, 105187, Moscow, Russia, Kirpichnaya str. 33/5 room 730. rebiazina@hse.ru, Tel: +7495 621 13 97, Fax.+7 495 772 95 69.

2. 'Field and Historical Ethnographic and Mixed Methods Strategies in Research in Marketing for Achieving the Everlasting Quest for Excellence': All of papers presented in the 2016 GMC at Hong Kong are eligible for review toward inclusion in the special issue of JGSMS. Guest Editor: Prof. Arch G. Woodside, Dept. of Marketing, Caroll School of Management, Boston College, 140 Commonwealth Avenue, Chestnut Hill, MA 02467 USA, arch.woodside@bc.edu, Tel: +1 617 552 3069, Fax: +1 617 552 6677.

If you want your paper to be considered for possible publication in the JGSMS special issues mentioned above, then please inform your intention to Guest Editors.

JOURNAL OF GLOBAL FASHION MARKETING

Journal of Global Fashion Marketing will publish a special issue on "Behind the Glamour of Fashion" with best papers presented in the 2015 ITAA-GAMMA Joint Symposium on the subject mentioned above in this conference. Guest Co-Editors: Prof. Kim K. P. Johnson, College of Design, Retail Merchandising Program, University of Minnesota, 240 McNeal Hall, 1985 Buford Ave, St. Paul, MN. 55108, kjohnson@umn.edu, Prof. MiYoung Lee, Inha University, mylee@inha.ac.kr, If you want your paper to be considered for possible publication in JGFM, then please inform your intention to the co-chairs of '2015 ITAA-GAMMA Joint Symposium'.

JOURNAL OF BRAND MANAGEMENT

Journal of Brand Management will publish a special issue on "Corporate Branding and Identity-based Value Management in a Global Context" with best papers presented in 2016 GMC at Hong Kong. Guest Co-Editors: Prof. Klaus-Peter Wiedmann, Director of the Institute of Marketing and Management, Leibniz University Hannover, KönigswortherPlatz 1, D-30167 Hannover, Germany, wiedmann@m2.uni-hannover.de, Tel.: +49-511-762-4862, Fax: +49-511-762-3142. Dr. Shaun M. Powel, Dr. Shaun M. Powel, International Center for Corporate Marketing and Brand Management and School of Management and Marketing, University of Wollongong, Australia, spowell@uow.edu.au. Dr. Joachim Kernstock, Competence Center for Brand Management, St. Gallen, Switzerland, joachim.kernstock@km-sg.ch. Prof. Eun Young Kim, Dept. of Fashion Design Information, Chungbuk National University, 410 Seongbong-ro, Heungduk-gu, Cheongju, Chungbuk, Republic of Korea, eunykim@chungbuk.ac.kr, Tel: +82 43 261 2780, Fax: +82 43 261 2792.

AUSTRALASIAN MARKETING JOURNAL

The Australasian Marketing Journal will publish a special issue on **'Celebrating the Magic of Marketing'**, drawing on the best papers presented at the 2016 ANZMAC-GAMMA Joint Symposium and related tracks. **Guest Editors: Prof. Ian Phau,** School of Marketing, Curtin Business School, GPO Box U1987, Perth WA, Australia 6845, ian.phau@cbs.curtin.edu.au, Tel: +61-8-9266-4014, Fax: +61-8-9266-3937. **Prof. Tony Garrett**, Korea University Business School, #616 LG-POSCO Building, Anam-Dong, Seongbuk-Gu, Seoul 136-701, Republic of Korea, tgarrett@korea.ac.kr, Tel: +82-2-3290-2833.

3. AWARDS

GAMMA GLOBAL MARKETER OF THE YEAR AWARD 2016

Eminent marketing practitioner(s) will be recommended for 'GAMMA Global Marketer of the Year Award 2016' who made significant contribution to the advancement of marketing practice.

GAMMA GLOBAL SCHOLAR OF THE YEAR AWARD 2016

Scholar(s) who made significant contribution to the body of knowledge in marketing and management will be recommended for 'GAMMA Global Scholar of the Year Award 2016'.

4. ACADEMIC EXCELLENCE COMMITTEE

Academic Excellence Committee Chair: Prof. Charles R. Taylor (Villanova University), John A. Murphy Professor, Dept. of Marketing, Villanova University, Villanova, PA 19085-1678 USA, <u>raymond.taylor@villanova.edu</u>, Tel: +1-610-519-4386 Fax: +1-610-519-5364, Editor of International Journal of Advertising. Academic Excellence Committee is in charge of the total quality control over the conference management process.

5. KEYNOTE SPEECH

'Engagement: A New Source of Competitive Advantage': Prof. V. Kumar (Georgia State University), Editor-in-Chief of Journal of Marketing

6. Meet the Editors

Prof. V. Kumar (Georgia State University), Editor-in-Chief of Journal of Marketing

Prof. Roland T. Rust (University of Maryland), Editor of IJRM (International Journal of Research in Marketing)

Prof. Robert W. Palmatier (University of Washington), Editor-in-Chief of Journal of Academy of Marketing Science

Prof. Arch G. Woodside (Boston College), Editor-in-Chief of Journal of Business Research

Prof. Constantine Katsikeas (Leeds University Business School), Editor-in-Chief of Journal of International Marketing

Prof. David W. Stewart (Loyola Marymount University), Editor-in-Chief of Journal of Public Policy and Marketing

Prof. Charles R. Taylor (Villanova University), Editor of International Journal of Advertising

Prof. John Cadogan (Loughborough University), Editor of International Marketing Review

Prof. Amna Kirmani (University of Maryland), Editor-in-Chief of Journal of Consumer Psychology

Prof. Naveen Donthu (Georgia State University), Editor-Elect of Journal of Business Research

Prof. C. Anthony Di Benedetto (Temple University), Editor-in-Chief of Journal of Global Scholars of Marketing Science

Prof. Eunju Ko (Yonsei University), Editor-in-Chief of Journal of Global Fashion Marketing

7. Workshop

Building Implementable Case-Based Quantitative Models Using fsQCA (Fuzzy-Set Qualitative Comparative Analysis): Instructor: Prof. Arch G. Woodside, (Editor of Journal of Business Research) Dept. of Marketing, Caroll School of Management, Boston College, 140 Commonwealth Avenue, Chestnut Hill, MA 02467 USA, arch.woodside@bc.edu, Tel: +1 617 552 3069, Fax: +1 617 552 6677. Format: One day optional workshop. For more information: stride@changwon.ac.kr.

8. PROGRAM TRACKS & TRACK CHAIRS

Marketing and Entrepreneurship: Prof. Robert E. Morgan, Cardiff Business School, Cardiff University, Colum Drive, Cardiff, CF10 3EU, UK, morganre@cardiff.ac.uk, Tel:+44-2920-870-001, Fax:+44-2920-874-419. Prof. Yiannis Kouropalatis, Cardiff Business School, Cardiff University, Colum Drive, Cardiff, CF10 3EU, UK, kouropalatisy@cardiff.ac.uk, Tel: +44-29-20-876-845, Fax: +44-2920-874-4419.

(Re-)establishing Trust in Corporations: Prof. Manfred Schwaiger, Institute for Market-based Management, Munich School of Management, Ludwig-Maximilians-University of Munich, Kaulbachstr. 45, D-80539 München, Germany, schwaiger@lmu.de, Tel.+49-(0)89- 2180-5640, Fax:+49-(0)89-2180-5651.

International Marketing and Export Management: Prof. Stavroula SPYROPOULOU, Associate Professor of Marketing, University of Leeds, Email:ss@lubs.leeds.ac.uk, Prof. Constantine S. Katsikeas, Leeds University Business School, Maurice Keyworth Building, University of Leeds, LS2 9JT, U.K., csk@lubs.leeds.ac.uk, Tel: +44-113-343-4885.

Channel Management: Prof. Sang-Lin Han, School of Business, Hanyang University, Seoul 133-791, Republic of Korea, slhan@hanyang.ac.kr, Tel: 82-2-2220-1071, Fax: 82-2-2220-1169.

Corporate Branding, Luxury Marketing & Identity-based Value Management: Prof. Klaus-Peter Wiedmann, Director of the Institute of Marketing and Management, Leibniz University Hannover, KönigswortherPlatz 1, D-30167 Hannover, Germany, wiedmann@m2.uni-hannover.de, Tel.: +49-511-762-4862, Fax: +49-511-762-3142.

Marketing and New Product Development Capabilities: Prof. Luigi Mario De Luca, Marketing and Strategy Section, Cardiff Business School, Cardiff University, Aberconway Building, Colum Drive, Cardiff, CF10 3EU, UK, delucal@cardiff.ac.uk, Tel: +44-(0)29-2087-6886, Fax: +44-(0)29-2087-4419. Prof. Destan Kandemir, Department of Management Bilkent University, 06800 Bilkent, Ankara Turkey, destan@bilkent.edu.tr, Tel: +90 312 290 1526, Fax: +90 312 266 4958.

Marketing Anthropology Research (MAR): Artifacts/Closet Digs, Field Experiments, and Direct

Observation of Marketing and/or Customer Interactions and Other Behaviors: Prof. Drew Martin, College of Business and Economics, University of Hawaii at Hilo, 200 West Kawili Street, Hilo, Hawaii 96720-4091, USA, drmartin@hawaii.edu, Tel: +1-808-974-7553, Fax: +1-808-974-7685. **Prof. Arch G. Woodside**, Dept. of Marketing, Caroll School of Management, Boston College, 140 Commonwealth Avenue, Chestnut Hill, MA 02467 USA, arch.woodside@bc.edu, Tel: +1 617 552 3069, Fax: +1 617 552 6677.

Global Trends in Sport Management: Prof. Kihan Kim, Dept. of Sport Science, Seoul National University,71-410, 599 Gwanak-ro, Gwanak-gu, Seoul, 151-742, Republic of Korea, <u>kihan@snu.ac.kr</u>, Tel: +82-2-880-7792, Fax: +82-2-872-2867.

Services Marketing: Prof. Jikyeong Kang, Asian Institute of Management, Eugenio Lopez Foundation Building, Joseph R. McMicking Campus, 123 Paseo de Roxas, Makati City 1229, Metro Manila, Philippines, <u>JKang@AIM.EDU</u>, Tel: +63 2 893-3271.

Transcultural Experiences within and beyond Home: Prof. Xiang (Robert) Li, School of Hotel, Restaurant, and Tourism Management, University of South Carolina, Columbia, SC 29208 USA, robertli@sc.edu, Tel:+1-803-777-2764, Fax: +1-803-777-1224. **Dr. Scott Cohen**, School of Hospitality and Tourism Management, University of Surrey, Guildford, GU2 7XH, UK, s.cohen@surrey.ac.uk, Tel: +44-1483-683985.

Intercultural Communications: Prof. Wolfgang Fritz, Institute of Marketing, Technische Universität Braunschweig (Braunschweig University of Technology), Abt-Jerusalem-Str. 4, 38106 Braunschweig, Germany, w.fritz@tu-bs.de, Tel: +49-(0)531-391-3202, Fax: +49-(0)531-391-8202.

Advertising and Branding: Prof. Hyokjin Kwak, Dept. of Marketing, Le Bow College of Business, Drexel University, Matheson Hall 502B, 32nd and Market Street, Philadelphia, PA 19104, USA, hkwak@drexel.edu, Tel: +1-215-895-6006, Fax: +1-215-895-6975. Please submit your manuscript online at https://hkdx.i234.me/drexel/conference/gmc/.

Marketing Education: **Prof. Ralf Schellhase**, Department of Business Administration, University of Applied Sciences Darmstadt, Haardtring 100, 64295 Darmstadt, Germany, ralf-schellhase@h-da.de, Tel: +49-1741-699491, Fax: +49-7141-4875911.

Consumer Lifestyles in a Global Market: Challenges and Opportunities: Prof. Michel Phan, EMLYON Business School-Asian Campus, Shanghai, China, phan@em-lyon.com, Tel: +86-21-6260-8160 (ext 809), Fax: +86-21-6260-8171.

Luxury Brand-Building: Prof. Klaus Heine, EMLYON Business School-Asian Campus, Shanghai, China, heine@em-lyon.com.

International Marketing: Prof. Byeong-Joon Moon School of Management Kyung Hee University, 1 Hoegi-dong Dongdaemun-gu, Seoul 130-701 Republic of Korea, bmoon@khu.ac.kr, Tel: +82-2-961-2156, Fax: +82-2-961-0515.

Designer Body as a Global Product: Prof. Maria Kniazeva, Associate Professor of Marketing, School of Business Administration, University of San Diego, 5998 Alcala Park, San Diego, CA 92110-2492, USA, kniazeva@sandiego.edu, Tel: +1-619-260-7837, Fax: +1-619-260-4891.

Beauty Business and Medical Tourism: Prof. Ki Nam Jin, Dept. of Health Administration, College of Health Sciences, Yonsei University, 234 Maeji-ri, Heungup-myun, Wounju-si, Gangwon-do 220-710, Republic of Korea, jinkn@yonsei.ac.kr, Tel: +82-33-760-2439, Fax: +82-33-760-2519.

Global Marketing, Identities and Desires: Dr. Wing-Sun Liu, Institute of Textiles and Clothing, The Hong Kong Polytechnic University, Hung Hom, Kowloon, Hong Kong, tcliuws@polyu.edu.hk, Tel: +852-27666444, Fax: +852-27731432.

Country Predispositions: COO Images, Ethnocentrism, Disidentification, Affinity and Animosity: Prof. Alexander Josiassen, Department of Marketing, Copenhagen Business School, SolbjergPlads, Copenhagen, Denmark, aj.marktg@cbs.dk, Tel: +45-3123-4526.

Emotional Labor in Retail Services & B2B Settings: Prof. Jungkun Park, College of Technology, University of Houston, 300 Technology Building, Houston, TX 77204-6020. jpark21@central.uh.edu, Phone (713) 743-5313 - Fax (713) 743-4032. Prof. Weonsang Yoo, Korea University Business School, Anam-dong, Seongbuk-gu, Seoul, South Korea 136-701. wyoo@korea.ac.kr, Phone: 82-2-3290-2623 - Fax: 82-2-922-7220.

Marketing Strategy and Management: Prof. Jong-Ho Lee, Korea University Business School, 145 Anam-Ro, Seongbuk-Gu, Seoul 136-701, Republic of Korea, jongholee@korea.ac.kr, Tel: +82-2-3290-2821, Fax: +82-2-3290-1307.

Consumer Behavior in Health and Leisure Industries: Prof. Shuhong Xiao, School of Management, Beijing Sport University, Xinxi Road 48, Zhongguancun North Street, Haidian District, Beijing, China, xiao928@vip.163.com, Tel: +86-10-62989604, Fax: +86-10-62983425.

Trends in Physical and E-commerce Retailing: Prof. Mark S. Rosenbaum, Dept. of Marketing, College of Business, Northern Illinois University, DeKalb, IL 60115-2897, USA, mrosenbaum@niu.edu, Tel: +1-815-753-7931, Fax: +1-815-753-6014.

Food, Hospitality and Tourism Marketing: Prof. Sunny Ham, Gachon University, Soojung-gu Seongnam-si, Kyunggi-do, Republic of Korea, sham@gachon.ac.kr, Tel: +82- 10-9429-7597.

Marketing Managers' Decision Making: Prof. Eric Shih, SKK Graduate School of Business, Sungkyunkwan University, 25-2 Sungkyunkwan-ro, Jongno-gu, Seoul 110-745, Republic of Korea, eshih@skku.edu, Tel: +82-2-740-1525, Fax: +82-2-740-1503.

Innovations in Global Fashion Marketing: Prof. Kathleen Rees, Dept. of Human Sciences, HS128, MSC 168 Texas A&M University-Kingsville, Kingsville, Texas 78363-8202, USA, <u>kathleen.rees@tamuk.edu</u>, Tel: +1-361-593-2357, Fax: +1-361-593-2230

Branded Entertainment and Product Placement: Prof. Sukki Yoon, Department of Marketing, College of Business, Bryant University, Smithfield, RI 02917, U.S.A. syoon@bryant.edu. Tel. +1-401-232-6997 Fax. +1-401-232-6435.

Consumption and Marketing in Multicultural Marketplaces: Dr. Yuri Seo, School of Marketing and International Business, Victoria University of Wellington, Wellington, New Zealand, yuri.seo@vuw.ac.nz, Tel +64 4 463 5231.

Wine Marketing and Management: Prof. LECAT Benoît, Wine and Viticulture Department Head, College of Agriculture, Food & Environmental Sciences, California Polytechnic State University, 1 Grand Ave, Building 11, San Luis Obispo, CA 93407-0861, USA, <u>blecat@calpoly.edu</u>, Tel: +1 (805) 756-2415.

Consumer Decision Making and Quality Signal: Alisara Rungnontarat CHARINSARN, Lecturer in Marketing, Thammasat Business School, Thammasat University, 2 Prachan Rd., Pranakorn, Bangkok 10200, Thailand, alisara@tbs.tu.ac.th, Tel: +668-1836-1154.

Interactive Marketing Communication: Prof. Yung Kyun Choi, Dept. of Advertising & P.R., Dongguk University, 26, Pil-dong 3-ga, Jung-gu, Seoul, 100-715, Republic of Korea, choiyung@dongguk.edu, Tel: +82-2-2260-3817, Fax: +82-2-2260-3766.

Cross-Cultural Consumer Behavior: Dr. Hector Gonzalez-Jimenez, Marketing Group, The York Management School, University of York, Freboys Lane, Heslington, York, YO10 5GD, UK, hgj503@york.ac.uk, Tel: +44 (0) 1904 325075. **Dr. Fernando Fastoso,** Marketing Group, The York Management School, University of York, Freboys Lane, Heslington, York, YO10 5GD, UK, fernando.fastoso@york.ac.uk, Tel: +44 (0) 1904 325056.

Consumers, Brands and Brand Management: Prof. David Sprott, Department of Marketing, Carson College of Business, Washington State University, Pullman, Washington, USA, 99163, dsprott@wsu.edu; Tel +001 509 335 6896, Fax. +001 509 335 3851.

Art, Design, Culture and Brand Management, Prof. Sangdo Oh, School of Technology Management, Ulsan National Institute of Science and Technology, UNIST-gil 50(100 Banyeon-ri), Eonyang-eup, Ulju-gun, Ulsan Metropolitan City, Republic of Korea, sangoh@unist.ac.kr, Tel: +82-52-217-3134, Fax: +82-52-217-3101.

Relationship Marketing: Prof. Li-Wei Wu, Department of International Business, Tunghai University, No. 1727, Sec. 4, Taiwan Boulevard, Taichung 40704, Taiwan, lwwu@thu.edu.tw. Tel. +886-4-2359-0121 Fax. +886-4-2359-2898.

Strategic Retail Management: Prof. Hong Yu, Ted Rogers School of Retail Management, Ryerson University, Toronto, Ontario, M5B 2K3, Canada, hongyu@ryerson.ca Tel. 1 416 979 5000, ext.2540 Fax. 1 416 979 5324.

New Consumer Times for Marketers – How Recent Consuming Trends Challenge the Way we've Considered Marketing Tactics & Strategies: Dr. Anne-Flore Maman Larraufie, Owner and Founder of SémioConsult & Academic Director Advanced Master in Strategy and Management of International Business at ESSEC Business School, 45 rue Brillat Savarin, 75013, Paris, France, maman@essec.edu. Tel: +33(0)603010213.

Marketing in Emerging Markets: Challenges & Opportunities: Prof. Olga Tretyak, Department of Strategic Marketing, School of Business Administration, Faculty of Business and Management, National Research University – Higher School of Economics, 105187, Moscow, Russia, Kirpichnaya str. 33/5 room 732. otretyak@hse.ru (o tretyak@inbox.ru) tel.+7495 621 13 97 Mob +7 916 856 80 71 Fax.+7 495 772 95 69, Prof. Vera Rebiazina, Department of Strategic Marketing, School of Business Administration, Faculty of Business and Management, National Research University – Higher School of Economics, 105187, Moscow, Russia, Kirpichnaya str. 33/5 room 730.

Stakeholders-brand Relationships: Prof. Sandra Loureiro, Marketing, Operations and General Management Department, Lisbon University Institute (ISCTE-IUL), Business Research Unit (BRU/UNIDE), Av. Forças Armadas1649-026 Lisbon, Portugal, sandramloureiro@netcabo.pt, Tel. +351 217 903 004/5; +351 217 903 000 – ext: 291400 Fax: +351 21 796 47 10.

rebiazina@hse.ru tel.+7495 621 13 97 Mob +7 903 117 11 13 Fax.+7 495 772 95 69.

Mobile Marketing: Dr. Mustika Sufiati Purwanegara, School of Business and Management, Bandung Institute of Technology (ITB), Ganesha 10, Bandung 40312, Indonesia, mustika@sbm-itb.ac.id, Tel.+62-22-2531923 Fax.+62-22-2504249.

Mobile Advertising: Prof. Morikazu Hirose, Faculty of Business Administration, Tokyo Fuji University, 3-8-1, Takadanobaba, Shinjuku-ku, Tokyo, 169-0075, Japan, morikazu 187@fuji.ac.jp, tel: +81-3-3362-1229, fax: +81-3-5386-2451.

Explore the Role of the Interaction of Cooperation and Competition: Prof. J. Wu, Leeds University Business School, Maurice Keyworth Building, University of Leeds, LS2 9JT, United Kingdom., <u>b2conwu@gmail.com</u>, Tel: + 44-113 -343-4499 + 44-113-343-4499, Fax: +44-113-343-4885.

The Future of Customer Equity: Expanding Its Validity and Implication: Prof. Tae Ho Song, College of Business, Pusan National University, 30 Jangjeon-dong, Geumjeong-gu, Busan 609-735, Republic of Korea, thsong@pusan.ac.kr, Tel: +82-51-510-2559.

Product Innovation and Service Marketing: Prof. Jaesu Kim, College of Business, Changwon National University, 9 Sarimdong Changwon, Gyeongnam, 641-773, Republic of Korea, kjsint@lycos.co.kr, Tel: +82-55-213-3346, Fax: +82-55-263-9096.

Fashion Digital Strategy and Practice: Karinna Nobbs, British School of Fashion, GCU London, 40 Fashion Street, E1 6PX, UK, <u>Karinna.nobbs@gcu.ac.uk</u>, Tel +44-141-331-1569 Fax +44-141-331-3000.

Strategic Marketing: Prof. Junyean Moon, Dept. of Business Administration, Hanyang University, ERICA Campus, 1271 Sa-Dong, Sangnok-Gu, Ansan,Gyeonggi-Do, 426-791, Republic of Korea, jmoon@hanyang.ac.kr, Tel: +82 31-400-5653, Fax: +82 31-400-5591.

Marketing 2.0: Digital Consumers and Interactive Marketing: Prof. Kacy Kim, Department of Marketing, Love School of Business, Elon University, 2075 Campus Box, Elon, NC 27244, USA ,kkim3@elon.edu Tel. +1-336-278-5296.

Business to Business Marketing in Fashion: Prof. Simone Guercini, Università degli Studi di Firenze. Via delle Pandette, 9 – 50127 Firenze, Italy, <u>simone.guercini@unifi.it</u>, Tel: +39 055 27591.

Theoretical and Practical Evolution of Retailing: Prof. Ikuo **Takahashi**, Faculty of Business and Commerce, Keio University, 2-15-45 Mita, Minato-ku, Tokyo 108-8345, Japan, <u>takahasi@fbc.keio.ac.jp</u>, Tel: +81-3-3453-4511, Fax: +81-43-462-3652.

New Product Design Innovation in Marketing: Prof. Hakil Moon, Department of Marketing, College of Business, Eastern Michigan University, 300 West Michigan Avenue, 473 Gary Owen Building, Ypsilanti, MI 48197, USA, moonhi0311@hotmail.com, Tel: +1-256-541-0578.

Brand Marketing in the Digital Age: Yen-Tsung Huang, Department of Business Administration, Tunghai University, Taiwan. yentsung@thu.edu.tw, TEL: 886-4-23590121 ext.35111, FAX: 886-4-23594107.

Marketing and Business Ethics: Prof. George Panigyrakis, Athens University of Economics and Business, 76,

Patision Str., 10434 Athens, Greece, pgg@aueb.gr, Tel: +30-2108203394.

Financial Impacts of Marketing Strategy: Dr. MinChung Kim, School of Business, University of Hong Kong, Pokfulam Road, Hong Kong, mckim@hku.hk.

Electronic Word of Mouth (eWOM): Prof. Juran Kim, Dept. of Business Administration, Jeonju University, Chonjamro 303, Jeonju, Republic of Korea, jrkim@jj.ac.kr, Tel: +82-63-220-2972, Fax: +82-63-220-2052. Prof. Shu-Chuan (Kelly) Chu, College of Communication, DePaul University, 14 E. Jackson Blvd., Chicago IL 60604, USA, schu7@depaul.edu, Tel: +1-312-362-7929.

Marketing for Humanship: Prof. Philip Hong, School of Social Work, Loyola University Chicago, 820 N. Michigan Ave., Lewis Towers 1238, Chicago, IL 60611, USA, phong@luc.edu, Tel: +1-312-915-7447, Fax: +1-312-915-7645. Prof. Wansoo Park, School of Social Work, University of Windsor, 167 Ferry Street, Windsor, ON N9A 0C5, Canada, wansoo@uwindsor.ca, Tel: +1-519-253-3000 (ext. 3069), Fax: 519-973-7036.

Sustainable Marketing in Asia and the World: Prof. Ralf Schellhase, Economics and Business Administration, University of Applied Sciences Darmstadt, rschellhase@t-online.de Haardtring 100, 64295 Darmstadt, Germany, Tel: +49-174-1699491, Fax: +49-7141-4875911. **Prof. Juran Kim** School of Business Administration, Jeonju University, rjrkim@jj.ac.kr, Cheonjam-ro 303, Jeonju, Republic of Korea Tel: +82-63-220-2972, Fax: +82-63-220-2052.

Beauty Marketing: Past, Present, and Future. Prof. Benjamin G. Voyer, ESCP Europe Business School, 527 Finchley Road, London, NW3 7BG, UK, bvoyer@escpeurope.eu, T +44 20 7443 8836. **Prof. Minas Kastanakis**, ESCP Europe Business School, 527 Finchley Road, London, NW3 7BG, UK, mkastanakis@escpeurope.eu, T +44 20 7443 8800.

Marketing in General: Prof. Jong-Kuk Shin, Division of Business Administration, Pusan National University, 30 Jangjeon-Dong, Geumjeong-Gu, Busan 609-735, Republic of Korea, shinjk@pusan.ac.kr, Tel: +82 51 510 2576, Fax: +82 51 581 3144.

9. FOR MORE INFORMATION

GENERAL SECRETARY

Prof. Kyung Hoon Kim, Executive Secretary, Global Alliance of Marketing & Management Associations, and Professor, Changwon National University, 9 Sarimdong Changwon, Gyeongnam, Republic of Korea, stride@changwon.ac.kr, Tel: +82-55-213-3346, Fax: +82-55-263-9096.

EDITOR OF PROCEEDINGS

Prof. Juran Kim, Associate Executive Secretary, Global Alliance of Marketing & Management Associations, and Associate Professor, School of Business Administration, Jeonju University, Chonjamro 303, Jeonju, Republic of Korea, jrkim@jj.ac.kr, Tel: +82-63-220-2972, Fax: +82-63-220-2052.

CONFERENCE WEBSITE

http://gammaconference.org/2016/

10. SUBMISSION GUIDELINES

The 2016 Global Marketing Conference at Hong Kong is pleased to have electronic submission for submitting manuscripts. Electronic submission should be sent to the appropriate track chair in the preferred track. A word document containing the manuscript should be sent as an attachment to an e-mail communication. Please be sure to include complete contact information for the contact person. An e-mail response will be sent to the contact author once the manuscript has been received in a readable format by the track chair. All communications will then occur electronically. For those who do not have access to e-mail, you may send four hard copies of the manuscript to one of the appropriate track chairs.

Manuscripts must follow Manuscript Submission Guidelines: 2016 Global Marketing Conference at Hong Kong and Reference Style of GAMMA Journals and Proceedings (www.tandfonline.com/rgam). Manuscripts should not exceed 5 pages (single spaced) for abstracts or 20 pages for full papers in double space. One-page special session and panel proposals should be sent directly to the appropriate track chair. Submissions will be double-blind reviewed. Please do not identify any authors in the text of the manuscript.

Submission of a manuscript for review indicates that it or a similar version has not been previously published or is not under simultaneous review elsewhere. At least one author must be a member in good standing of Global Alliance of Marketing &

Management Associations or be willing to join the Academy if the manuscript is accepted. Additionally, a manuscript should be submitted to ONLY one track.

The conference will accept papers and allow authors to decide whether to publish the complete paper in the Proceedings or to publish an abstract only. Upon acceptance, the author(s) agree to the following: (a) to release the copyright to the Global Alliance of Marketing & Management Associations unless choosing to publish an abstract only, (b) to return the manuscript (abstract) in correct format (via e-mail) to the Proceedings Editor, and (c) at least one author will present the manuscript at the conference and will pre-register as a condition for acceptance and publication. Proceedings guidelines, limitations, and restrictions will be sent to authors of accepted papers.











































